

**MINUTES**  
**BOARD OF CONTROL**  
**CITY OF WADSWORTH**  
**March 24, 2011**

*9:00 a.m., Administrative Conference Room*

**PRESIDING:**

**BOARD MEMBERS PRESENT:**

Chris Easton, Director of Public Service,  
Matt Hiscock, Director of Public Service

**OTHER OFFICIALS PRESENT:**

Norman Brague, Director of Law

**VISITORS:**

Cathy Porchowsky, Secretary to the  
Mayor and Safety Director

**PRESS REPRESENTATIVES PRESENT:**

none

**Mr. Easton called the meeting to order at 9:00 a.m.**

**Janitorial Services**

Janitorial services were awarded to YBM at the last Board of Control meeting, but since that time, they had refused the award. The Assistant Service Director then recommended Mark's Cleaning Services as the next lowest bidder. Therefore, Mr. Easton moved that the board approve the award of a contract to Mark's Cleaning Services for park restrooms, and that the Director of Public Service be directed to enter into said contract. All were in favor.

**MOTION ADOPTED.**

**ADJOURNMENT:**

**Mr. Easton made a motion to adjourn the meeting. All were in favor. The meeting was adjourned at approximately 9:45 a.m.**



March 23, 2011

To: City of Wadsworth Board of Control

On March 11, 2011, the Board of Control approved the award of a contract for the cleaning of park restrooms to YBM, Inc., consistent with their bid of \$788.57/month - \$5,520/annual.

YBM, Inc. subsequently declined to execute said contract, noting that they were only willing to contract for 'Alternate 2 – park restrooms' if they received the award for the main janitorial contract, as well.

Mark's Cleaning Service Inc. was the next lowest bidder at a monthly price of \$885 with a total contract price of \$6195. Mark's Cleaning indicates that they are willing to (a) honor the price they had bid, (2) execute a contract for 'Alternate 2 – park restrooms', without qualification as to receiving other contracts, and (3) pro-rate their pricing for any partial months of cleaning.

On that basis, I recommend that the previous award to YBM, Inc. be nullified and that the award for Janitorial Services – Park Restrooms be awarded to Mark's Cleaning Service Inc. at \$885/month and \$6195/annual for the April 2011-March 2012 season.

Harry Stark  
Assistant Director of Public Service

# CUSTODIAL / JANITORIAL SERVICE BID RESULTS

4/1/11-3/31/12 contract

March 4, 2011 bid

name	City Hall Cleaning		Alternate 1 carpet	Alternate 2 park restrooms	
	monthly	annual		monthly	annual
ADW Inc. Janitorial Services David Sokolowski, General Manager 5735 Pearl Road Parma, OH 44129	\$1,988	\$ 23,856	\$740	\$2,525	\$17,675
AJAX Commercial Cleaning, Inc. William J. Berger, Jr., President/CEO P.O. Box 4031 Cuyahoga Falls, OH 44223-4031	\$2,570	\$30,840	\$3,600	\$1,100	\$7,700
Building Maintenance Systems LTD Richard McDonald, Owner 194 Gordon Ave. Wadsworth, OH 44281	NO BID	NO BID	\$1,645	NO BID	NO BID
Coverall Health-Based Cleaning System Carol Cassese, Sales Consultant 9680 Sweet Valley Drive Valley View, OH 44125	\$2,570	\$30,840 also has 2 year option	\$2,350	\$978.29	\$6,848
Crystal Clear Building Services Robert J. Lesko, Sales & Marketing Mgr 26118 Broadway Ave. Oakwood, OH 44146	\$2,800	\$33,600	\$3,525.15	\$1,354.50	\$9,481.50

<i>name</i>	<i>City Hall Cleaning</i>		<i>Alternate 1 carpet</i>	<i>Alternate 2 park restrooms</i>	
	<i>monthly</i>	<i>annual</i>		<i>monthly</i>	<i>annual</i>
D.J. & D. Cleaning Services Inc. Desmond Monahan, Owner P.O. Box 2206 Streetsboro, OH 44241	\$2,350	\$28,200	\$1,500	\$1,957	\$13,699
Mark's Cleaning Service Inc. Michael Hansen, Operations Manager 325 S. Elmwood Medina, OH 44256	\$2,244	\$26,928	\$2,540	\$885	\$6,195
Milano Cleaning Services, Inc. Dannir Simic, President 878 East Smith Road Medina, OH 44256	\$2,335	\$28,020	\$2,085	\$890	\$6,230
Structure Personnel Barbara Truman, Owner 1219 High Street, Ste. 100 Wadsworth, OH 44281	NO BID	NO BID	NO BID	\$1,421.57	\$9,951
YBM Inc. Hilary Sharp, President 4754 Broadview Road Cleveland, OH 44109	\$2,650	\$31,800	\$1,800	\$788.57	\$5,520